# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

F O R M 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 30, 1998

PITNEY BOWES INC. (Exact name of registrant as specified in its charter)

Commission File Number: 1-3579

State of Incorporation Delaware

IRS Employer Identification No. 06-0495050

World Headquarters Stamford, Connecticut 06926-0700 Telephone Number: (203) 356-5000

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Item 2 - Acquisition or Disposition of Assets.

On October 30, 1998, Colonial Pacific Leasing Corporation (CPLC), a wholly owned subsidiary of the company, transferred the operations, employees and substantially all assets related to its broker-oriented external financing business to General Electric Capital Corporation (GECC), a subsidiary of the General Electric Company. The company received approximately \$790 million at closing, which approximates the book value of the net assets sold or otherwise disposed of and related transaction costs. This transaction is subject to post closing adjustments pursuant to the terms of the purchase agreement with GECC entered into on October 12, 1998. Proceeds from the sale will be used to reinvest in core businesses around the world, pay down consolidated debt and repurchase shares of the company's stock.

Item 7 - Financial Statements and Exhibits.

#### b. Pro Forma Financial Information

The unaudited pro forma consolidated financial information presented herein gives effect to the company's sale of CPLC on October 30, 1998. The company's unaudited pro forma consolidated financial information should be read in conjunction with the historical financial statements in the company's Form 10-K for the year ended December 31, 1997.

The unaudited pro forma consolidated statements of income for the periods ended

September 30, 1998 and 1997 are incorporated by reference to the registrant's September 30, 1998 Form 10-Q.

The accompanying unaudited pro forma consolidated statements of income for the years ended December 31, 1997, 1996 and 1995 reflect the historical consolidated statements of income, for the same periods, with the operating results of CPLC excluded to arrive at pro forma consolidated statements of income.

The accompanying September 30, 1998 unaudited pro forma consolidated condensed balance sheet reflects the consolidated balance sheet at September 30, 1998 as presented in the registrant's September 30, 1998 Form 10-Q adjusted to reflect the transaction as if it occurred at September 30, 1998.

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PITNEY BOWES INC.
PRO FORMA CONSOLIDATED STATEMENT OF INCOME (unaudited)
(Dollars in thousands, except share data)

	Year Ended December 31, 1997					
		Adjustments (a)				
Revenue from: Sales Rentals and financing Support services.	1,782,851	\$	(180,451)		1,834,057 1,602,400 483,556	
Total revenue	4,100,464		(180,451)		3,920,013	
Costs and expenses:     Cost of sales     Cost of rentals and financing.     Selling, service and administrative.     Research and development.     Interest, net.	1,081,537 557,769 1,367,862 89,463 200,735				1,081,537 451,090 1,367,862 89,463 154,534	
Total costs and expenses	3,297,366		(152,880)			
Income from continuing operations before income taxes  Provision for income taxes	803,098 277,071				775 <b>,</b> 527	
Income from continuing operations						
Basic earnings per share		\$	(.06)	\$	1.76	
Diluted earnings per share	\$ 1.80		(.06)	\$	1.74	
Average common shares outstanding	288,782,996				288,782,996	
Average common and potential common shares outstanding	292,517,116				292,517,116	

<FN:

(a) Adjustments represent results of operations from CPLC.  $\ensuremath{</\mathrm{FN}>}$ 

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Year Ended December 31, 1996

	Adjustments As Reported (a)		 Pro Forma	
Revenue from: Sales Rentals and financing Support services	1,675,090 1,717,738 465,751	\$	(163,029)	1,675,090 1,554,709 465,751
Total revenue			(163,029)	
Costs and expenses:     Cost of sales Cost of rentals and financing. Selling, service and administrative Research and development. Interest, net.  Total costs and expenses.	 			 1,340,276 81,726 156,503
Income from continuing operations before income taxes	684,383		(27,213)	657,170
Provision for income taxes			(10,409)	
Income from continuing operations	\$ 469,413	\$		\$ 452,609
Basic earnings per share	1.57		(.06)	1.51
Diluted earnings per share	\$ 1.56	\$	(.06)	\$ 1.50
Average common shares outstanding	298,233,766			298,233,766
Average common and potential common shares outstanding	301,303,356			301,303,356
<fn></fn>				

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PITNEY BOWES INC.
PRO FORMA CONSOLIDATED STATEMENT OF INCOME (unaudited)
(Dollars in thousands, except share data)

	Year Ended December 31, 1995					
	 Adjustments As Reported (a)		ıstments			
Revenue from: Sales Rentals and financing Support services		\$	(128,479)		433,267	
Total revenue			(128,479)		3,426,275	
Costs and expenses: Cost of sales Cost of rentals and financing Selling, service and administrative. Research and development. Interest, net. Total costs and expenses.	 1,230,671 81,800 218,627		(107,019)		1,230,671 81,800 188,953 	
Income from continuing operations before income taxes	618,931		(21,460)		597,471	
Provision for income taxes	211,222		(7,209)			
Income from continuing operations	\$	\$		\$	393,458	
Basic earnings per share	1.35		(.05)			
Diluted earnings per share	\$ 1.34	\$	(.05)	\$	1.29	
Average common shares outstanding	302,280,548				302,280,548	

<FN>

(a) Adjustments represent results of operations from CPLC. </FN>

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## PITNEY BOWES INC. CONSOLIDATED CONDENSED BALANCE SHEET (unaudited) (Dollars in thousands)

September 30, 1998

	As Reported	Adjustments (a)		Pro Forma
Assets				
Current assets:				
Cash and cash equivalents		\$ 790,126	\$	935,100
Short-term investments	1,930 346,475			1,930 346,475
Finance receivables	1,435,795			1,435,795
Inventories	235,568			235,568
Other current assets and prepayments	173,458			173,458
Net assets of discontinued operations	776,941	(776,941)		-
Total current assets	3,115,141	13,185		3,128,326
Property, plant and equipment, net	470,110			470,110
Rental equipment and related inventories, net	803,738			803,738
Property leased under capital leases, net	3,909			3,909
Long-term finance receivables	1,938,581			1,938,581
Investment in leveraged leases	817,144			817,144
Goodwill	213,778			213,778
Other assets	869,944			869,944
Total assets	\$ 8,232,345 	\$ 13,185 	\$ ===	8,245,530
Liabilities and stockholders' equity				
Current liabilities:				
Accounts payable and accrued liabilities	\$ 842,511	\$ 13,185	s	855,696
Income taxes payable	165,414	Ψ 13,103	Ψ.	165,414
long-term obligations	1,844,077			1,844,077
Advance billings	362,801			362,801
Total current liabilities	3,214,803	13,185		3,227,988
Deferred taxes on income	929,199			929,199
Long-term debt	1,710,533			1,710,533
Other noncurrent liabilities	366,799			366,799
Total liabilities	6,221,334	13,185		6,234,519
Preferred stockholders' equity in a subsidiary company	300,000			300,000
Stockholders' equity:				
Cumulative preferred stock	34			34
Cumulative preference stock	2,076			2,076
Common stock	323,338			323,338
Capital in excess of par value	18,198			18,198
Retained earnings	2,971,883			2,971,883
Accumulated other comprehensive income	(90,548)			(90,548)
Treasury stock				(1,513,970)
Total stockholders' equity	1,711,011	-		1,711,011
Total liabilities and stockholders' equity	\$ 8,232,345 	\$ 13,185 	\$ ===	8,245,530

<sup>(</sup>a) Adjustments represent the disposition of substantially all of CPLC's assets and the related transaction costs. The proceeds are subject to post closing adjustments pursuant to the terms of the purchase agreement with GECC entered into on October 12, 1998.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PITNEY BOWES INC.

November 16, 1998

/s/ M. L. Reichenstein

M. L. Reichenstein

M. L. Reichenstein Vice President and Chief Financial Officer (Principal Financial Officer)

/s/ A. F. Henock

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A. F. Henock Vice President - Controller and Chief Tax Counsel (Principal Accounting Officer)